HydraMaster

I need a machine to clean any surface at anytime of the day or night at any location. It needs to leave me room in my rig for the rest of my equipment, be easy to maintain, and make me money for a long, long time.

> l need a HydraMaster CDS







E I need my machine to make money ANYTIME, ANYWHERE,

When security, quiet operation and performance are most important, you rely on your CDS Direct Drive.

Night time commercial work? Bad weather days where you need to protect your equipment from the elements? Jobs in areas where your van needs to be secure? Say "YES" to those jobs and make that cash with a CDS Direct Drive truckmount from HydraMaster.



I need my machine to leave enough room in my rig for all my other money making gear.

Smallest footprint in the industry. Compact, space saving design allows for flexibility in van set up.

Perfect for hauling restoration equipment (air movers, dehumidifiers, directed heat), power wands, RX20's, upholstery tools, rotary hard surface tools, chemical solutions, hauling rugs and furniture and more. Say "yes" to virtually any hard or textile surface cleaning or restoration job and make that cash with a **CDS Direct Drive truckmount** from HydraMaster.



Reliable. Durable. Dependable.

CDS Direct Drive Truckmounts, the industry's longest proven track record of performance and success. HydraMaster longevity and reputation means we will be here for years to come to support you. Maximum return on investment and highest resale value in the industry

CAPITAL

803-731-0600 CARPET CLEANING - TILE GROUT JANITORIAL SERVICES

F I need my machine to make money for a L O N G, long time.

eaks for itself. At almost 10,000 hours \$ CDS is running as well as the day it is installed and it's making him lots of iney. Way to go Joe. Here's to ther 10,000 hours.

9883.5-

I need my machine to make me money even if I can't turn my own wrench.



Lower maintenance and ease of serviceability reduces costs and downtime, plain and simple.

Your CDS comes with a nationwide network of factory authorized warranty and service centers featuring the best distributors in the industry. The open design of the CDS makes for easy access to internal components, centrally located, protected wiring box, easy access to all drain hoses, means the daily, weekly and periodic maintenance is a breeze.



Simple-to-operate and easy to train your cleaning techs.

The CDS is the perfect choice for fleet operations. More of the largest carpet cleaning and restoration companies in the USA choose the HydraMaster CDS as their truckmount of choice more than any other truckmount.

F I need my machine to make money when my technicians are running it.



I need my machine to make money no matter what surface I'm cleaning.

Flexible and powerful performance allows for many uses.

The CDS give you consistent hot cleaning solutions and pressures for whatever you are cleaning. A perfect cleaning machine and ideal for flood and water damage restoration work, pressure washing, stone, tile and concrete cleaning and more. More types of jobs, more money for you.













WHY are gas pumps everywhere NERVOUS?





Direct Drive Truckmount Powered by Natural Gas



Installation in a converted natural gas van provides you:

- Fuel consumption cost savings from \$2,000-\$6,000 per year!*
- Better for the environment cleaner burning fuel
- Extend your investment cleaner fuel extends engine life
- Tax savings and incentives in many states and municipalities
- Fast payback on conversion cost then pure profit for you

* Depending on your individual usage

All these benefits of a natural gas vehicle PLUS the benefits of a HydraMaster CDS 4.8 Direct Drive System

- Unparalleled performance and reliability
- Smaller footprint means more room in your van
- Flexible drive shaft reduces maintenance
- Superior heat performance
- User friendly operation easy to operate, easy to maintain



For your FREE information package about natural gas conversion and the HydraMaster CDS 4.8 call 800.426.1301, visit your local distributor, or visit www.hydramaster.com





Don't I have to buy a new van? Won't that increase my potential payments by something like 100%? How am I going to afford that?

Hold on Cowboy, don't get ahead of yourself. When looking at purchasing any new truckmount, it often makes good business sense to invest in a new van or vehicle simultaneously. Your new truckmount can make a powerful impression on potential customers. You want to make sure that your vehicle makes that same powerful impression. Plus with used van prices on the rise and innovative financing programs from Hathaway Capital, and other finance companies, you can often finance a new van and CDS unit for easy monthly payments and end up with your dream vehicle and set-up.

What happens if I'm in an accident with my van? Now I'm completely down-and-out of business for who-knows-how-long!

Let's not put the apocalyptic cart in front of the horse here. *How often does this really happen?* Most insurance policies will cover both the van and truckmount and often times you could have a new van and new unit as quick as pulling out your slide-in unit, finding a new van and reinstalling it. You should check with your agent and make sure you have the adequate and proper coverage for your vehicle, equipment, time-loss and other needs. Rental vans aren't really an option either. In fact, most rental companies will not allow you to drill the holes necessary in a rented vehicle to move your slide-in into anyway.

So you say the CDS is a great machine, but can the CDS do everything I may want or need to do as a cleaner or restorer?

The CDS provides you with all the power and performance you need for cleaning and restoring any surface. Think of a CDS as a 200HP unit, because it gets its power from your van engine. CDS units have low medium and high, for upholstery, single wand and dual wand. The CDS will match power and performance with virtually all slide-ins, except for 50+ HP water cooled engine slide-ins. Unless you plan on using dual wands on every job, or do hose pulls longer than 500 feet, it will provide you with all the power and flexibility you need.

Hey, gas ain't cheap. How does the fuel consumption of a CDS compare to that of a slide-in unit?

The CDS is a fuel miser and wallet friendly. HydraMaster's exclusive Electronic Speed Control (ESC) is engineered to work in conjunction with Ford and General Motors engine control systems to optimize van fuel efficiency during CDS operation. That provides you with all of the benefits of operating a CDS unit with fuel consumption (1.5-1.7 gpm) that is equal to most mid-size truckmounts, and better than a typical large format truckmount. Even better, a CDS uses that same fuel consumption that the engine needs to power the van to create a continuous flow of hot water for cleaning and sanitizing carpet and hard surfaces. Fuel efficient consumption and squeezing every ounce of energy out of that fuel, what could be more "earth friendly" and "wallet friendly" than that?

about CDS CDS CDS

Aren't direct drive machines are more expensive than slide-in units, well, except for those really big slide-ins that I can't afford either?

A CDS costs you just a little more than a powerful air-cooled engine slide-in unit and about the same, or less, than a water cooled engine slide-in. We believe when making any truckmount investment you should begin with your 3 to 4 year goal in mind. Plus, the CDS requires the least maintenance and is the easiest unit to train your staff to use. In addition, the space saving design allows you to store more equipment which means you don't have to spend money on another vehicle to transport accessories. A CDS typically has simpler and less extensive service intervals than a slide-in; and you need to maintain your van's engine anyway. The CDS simply lasts longer than entry level slide-in units, so when you pay off your CDS in 4-5 years, your unit will likely still be running strong. You also decrease maintenance costs on both the machine and your van (shocks, brakes, tires, etc.) due to carrying less weight and the even weight distribution will offset any extra increase in payments. Compare any unit to the CDS and you will find the CDS provides you with your highest return on investment. Best of all the CDS is ready for every type of business you may pursue in the future – whether it's doing hard core water damage restoration, hard surface cleaning, or commercial night time carpet cleaning. Also, don't forget that the CDS has the highest resale value of any truckmount system in the industry and there is a long list of people looking for a good used CDS system.

What type of vans can I install a CDS in? Can I install it in a smaller "transit van?"

We recommend you install your CDS in a new Chevy or Ford Cargo Van. Our 41 years' experience manufacturing both slide-in and direct drive truckmounts tells us that most cleaning operations these days are too diversified and need to carry too much equipment to make a small transit van or "mini-van" format practical. The CDS can be installed in low mileage used Chevy or Ford Vans in most cases. Talk with your nearest HydraMaster distributor for more information. The CDS installation provides you with the smallest footprint in the industry. Its compact, space-saving design allows you maximum flexibility in your van set-up. It is perfect for hauling restoration equipment (air movers, dehumidifiers, directed heat), power wands, RX-20's, upholstery tools, rotary hard surface tools, chemical solutions, hauling rugs and furniture and more. The CDS allows you to say "yes" to virtually any hard surface, textile cleaning or restoration job.

How does a CDS affect the longevity of the van it is installed in?

First, the CDS provides more even weight distribution across the van than with most slide-in units and actually reduces wear on the van (lighter in weight, less tire wear, shocks, and brakes due to less weight and centrality of weight). The CDS runs the van at a low RPM and is only utilizing around 18% of the available capacity of the engine. It is like driving a van around on the freeway at about 25 to 30 miles an hour. Plus, there is no stopping or starting and puts very little wear on the engine. Many vans with CDS units have well over 150,000 miles on them with the same CDS unit still inside. In addition, when the time comes that the van engine needs to be replaced, changing an engine on a van is only marginally more expensive that replacing a liquid cooled engine on a slide-in.



DIRECT DRIVE TRUCKMOUNTS

The CDS[™] Design Concept

The concept behind the design of the CDS is to provide a powerful, reliable cleaning system that uses the power and heat source already provided by the host vehicle. The rugged and reliable engineering that has, for over two decades, made the CDS the most popular van powered system in the industry is taken to a new level with the CDS 4.8 Overdrive. The result is a vehicle that you can outfit as you choose; with a complete custom interior package including fresh water tank, reels, shelves, and accessories.

Space Saving

The CDS is designed to utilize the space between the driver's and passenger's seats, preserving valuable cargo space. This is made possible by positioning the blower and pump between the seats, and the recovery tank behind the seats, creating ideal weight distribution for greater passenger safety, vehicle handling and performance. The result: All the advantages of a powerful truckmount while preserving your valuable cargo space. Utilizing minimal space in a standard van, the CDS is a real space saver.

CDS™ Electronic Speed Control

ESC (Electronic Speed Control technology), has enabled us to increase vacuum performance by 30% and reduce fuel consumption to equal a mid-sized slide-in truckmount at just 1.5 gallons per hour. From the standpoint of economical operation, the CDS just makes sense!

Number One in User-Friendly Operation

The simple elegance of the CDS has made it the choice of both independent operators and national cleaning franchises. The simple-to-use, easy-to-maintain CDS is well known in the cleaning industry for quick operator training, low maintenance and easy repair.

Key Features

- Space saving design
- Superior heat performance
- Super-reliable, everyday performance

CDS[™] 4.8 Features

The 4.8's large capacity, 100 gallon MaxxAir recovery tank delivers the convenience of continued, uninterrupted cleaning. A newly designed easy-clean stainless steel lint basket makes daily maintenance less of a chore. The LED status panel tells the operator what's going on with the machine. The chemical jug holder keeps things looking sharp.



Salsa[™] CDS Models

Increase your heat 30-45° F Finally, a van-powered machine that can keep up with the heat of slide-in units! HydraMaster engineers have perfected the water heating system that keeps



you in the heat - even when using two wands, or high-production tools like the RX-20.

The optional Salsa is the hottest blower heat exchanger on the market! The CDS Salsa produces working temperatures as high as 235°F*.

If you've been looking for a machine with the simplicity, reliability and ease of operation of a direct drive and the high heat of a slide-in, the CDS Salsa is the machine for you!

*As tested in Ford installation. Other vehicles may vary.



I have a 4.8 Salsa CDS and am extremely pleased with it, hot is an understatement. Thanks! Jerry, Daisy Fresh Carpet & Upholstery Cleaning, Eagle Point, Oregon



OverDrive[™] Power Train Technology

Low engine RPM design boosts vacuum and cfm performance and lowers fuel consumption to only 1.5 gallons per hour.

Maximize Cargo Space

The unique CDS space-saving design uses only 14 inches of valuable rear cargo space.

HydraMaster Quality...Rugged and Reliable

The industry's favorite van powered system, chosen by independent operators and national franchises.



CDS 4.8

- #4007 Tri Lobe Blower
- Std Electric Clutch
- 1200 psi Pump
- Residential, Large Commercial
- Longer Hose Runs •
- 400+ cfm
- 650 lbs

Optional Salsa increases temperatures 30-45°



Power Transfer Package

- Double U-Jointed Flexible Shaft
- Heavy Duty Electrically Activated Clutch
- Improved Reliability, Reduced Vibration
- Shaft-Capture Safety System
- High Temperature, High Performance Bearings



Dominator[™] Tri-Lobe Blower

- HydraMaster Exclusive Design
- CDS 4.6 4005, CDS 4.8 4007
- Pulsation and Sound Reduced
- No Grease Fittings, Oil Bath at Both Ends
- Helical Gear Drive
- **Oil-Level Sight Windows**

Standard Equipment

- Runtime hour meter
- Chemical flow meter (0-10 gph)
- Chemical flow control valve
- Vacuum gauge (0"-30" Hg)
- Solution pressure gauge (0-1,500 psi)
- Solution pressure adjustment
- Pre-wired pump-in switch .
- Pre-wired APO Switch
- Fresh water inlet
- Engine tachometer (0-
- 3,500 rpm)
- Electronic throttle control Electrical circuit
- protection (resettable)
- Temperature control valve
- Solution pump switch
- 3 speed control

- **CDS** Power Transfer package
- Front compartment cowling & armrests
- Top-mounted gauge cluster & control console Dual wand solution
- connections Dual wand vacuum ٠
- connections Freeze guard system
- Safety wheel chocks One stainless steel
- wand • 10 ft x 1 1/2" whip line
- Water system drain valve 10 ft x 1 1/2" drain line
 - · Chemical jug holder
 - 5 gallon chemical jug **Operation &**
 - maintenance manual Embroidered
 - HydraMaster jacket
 - Van decal



Plunger Water Pump

- 4 gpm Volume
- 1200 psi For Hard Floor Cleaning
- Smooth Operation 3-Stage Plunger Design
- **Operator Adjustable Pressure** (0-1200 psi)
- Last-Step Chemical Pulse Pump



CDS Hose Pass Through Kit

Allows operation of unit with vehicle doors closed and locked. Reduces noise by 30%.

A no-cost option, upon request. One per machine.

VEHICLES: Please contact your HydraMaster distributor for a list of vans/vehicles that are appropriate for CDS installation.







Equipped with a **Chemical Injection** means no chemicals

pass through the water pump or heat exchangers.

System stainless steel Chemical Pulse Pump. Last-Step

Last-Step Chemical



The HydraMaster CDS Top Gun Club

Being a member has it's privileges. But this isn't some stuffy country club, this is a club for owners of the HydraMaster CDS. The elite of the elite in the world of carpet cleaning. There's no dues, just benefits:

You have the best benefit already, your CDS. When you send the registration back you'll get the new, exclusive CDS Top Gun **embroidered suede jacket.** Now you look the part, let's keep going...

Special pricing and discount events on van accessories like chemical shelves, fresh water tanks, the one and only HydraCradle fresh water tank, RX-20 or RX-15H Rotary Tools, CleanMaster cleaning solutions, the new DriMaster 3 upholstery tool, hoses and other accessories.

Spontaneous giveaways! Who doesn't like the swag?! Well, there is special CDS Top Gun swag for you, my friend. If you see a HydraMaster representative at any event (trade show, customer appreciation day, training event) flash your jacket and get some swag.

Ok, you look good, you've got stuff, let's help you with your business. CDS Top Gun members will be invited to attend **special networking events** with other CDS Top Gun owners where you can share cleaning tips, discuss social media marketing, network, share the number for a good accountant, all the important stuff. Look for invitation only events like a reception at The Experience in Las Vegas in September and other dates to be scheduled.

So, do you have what it takes to be a Top Gun?









Sometimes your swag could be a cute van like yours, or it could be a special hat, or just about anything.



Creative Finance Programs



Helping you grow your cleaning and restoration business.

Finance Your New Equipment Needs Now

New and better equipment plays a crucial role in providing new efficiencies and higher productivity. Our goal is to help you find ways to add equipment to your business that will make you a profit. Financing enables you to get the equipment you need to find and/or maintain a competitive edge. Why wait, gain your competitive edge today!

The Benefits of Working with Hathaway Capital

- Manageable monthly payments and customized flexible programs
- Potential tax savings
- Conserving your working capital
- Easy to work with, personalized customer service
- Matching you with the perfect program for your business
- Fast and easy application process, quick decisions
- Cleaning and restoration industry financing specialists
- No prepayment penalties/Principal only payoffs
- Flexible programs If your needs change, we are there to work with you
- Most packages are fully assumable
- You own your equipment when your payments are completed
- Industry knowledge, truckmounted equipment specialists
- Highest approval rating

Thank you again for all of your help with everything. If it wasn't for you we would not of been able to get our business started. --- Laurel, Excel Carpet Cleaning

Truckmount Financing Specialists



Why Hathaway is your best financing source ...

Industry Financing Specialists

Since our inception, we have exclusively helped professional cleaners and restorers invest in the right equipment to make their business more profitable. Being a part of this industry, we understand the sometimes roller coaster nature of this business that can create bumps along the way. That is why we have developed special payment plans to meet those needs. We eat, sleep and live truckmounted cleaning equipment. We love our industry and understand the true revenue capability of a truckmount. External financing sources such as banks and leasing companies often look at carpet cleaning as a risky investment. We see the profit making power. We offer both Equipment Finance Agreements (E.F.A.'s - loans) and innovative leasing programs.

Highest Approval Rating

It is our goal to approve all applications. We don't just look at a credit "score" like many other companies. We look at the whole picture and listen to you, our customer. Your personal credit, the length of time you have been in business, your history with other vendors, and your personal and business bank account history all pay an important role in getting you approved for the best program for your business. We have both our internal money and outside funding sources. This allows us to approve a majority of our applications. If you are a new business, no problem! We can even approve a new business with almost no money down. Whether your credit is perfect or has some glitches, we can most likely find a way to approve you.

Customer Service

We take pride in giving our customers the best service possible. Without you, there is no Hathaway Capital. Our customers are not just a number. You will always have a personalized, human quick response to phone calls and submitted applications. We can have you approved and ready to sign paperwork the same day we receive your application. The person who handles your account will always be just a phone call away throughout the entire term.

p: 877.871.8500

info@hathawaycapital.com www.hathawaycapital.com 11015 47th Avenue West, Mukilteo, WA 98275

Don't just listen to us, see what some of the hundreds of happy CDS owners have to say:

Loving our CDS! Its been 6 months already and we couldn't imagine owning a slide in ever again!

Kait, Clean Master Services of Kitchener, Ontario, Canada

We use the CDS and love 'em, we're ready for another new one!

Shawn, Extreme Carpet Cleaning LLC, Towson, Maryland

I got a CDS in my truck best unit I have ever had, HydraMaster is the best of the best.

William, Super Clean Carpet Care Ontario, Canada

I love mine. It has 4875 hours on it and it purrs like a kitten but has the power of a lion! When I worked at DuPont we had about 200 of these across the country. Very rare that we ever had a problem. By far, the most reliable machine I have ever seen.

Larry, Regency Carpet Care Norcross, Georgia After owning 5 HydraMaster Truck Mounts. I just purchased my first CDS 4.8 and installed it on my new Chevy 14' Box Van. I love the fact it takes up so little space and allows me more room to carry more equipment to clean with. I also love the fact that I can lock it up when I'm doing one of those cleaning jobs in a rough part of town.

Scott, Master Steam, Yakima, Washington

"I love my CDS! I can lock it up and leave it to go inside and clean without worry of things being stolen. It's quieter than slidein truckmounts and offers a lot more space to pack equipment in for my jobs. It's more simple for my techs to use, requires less maintenance, and has fewer breakdowns than regular slide-in truckmounts. I seriously love my CDS's - I own three of them now and won't go with anything else. Thanks Hydramaster - I'm converted!"

Aaron, Aaron's Quality Cleaners, Clovis California

I have a 4.8 Salsa CDS and am extremely pleased with it.

Jerry, Daisy Fresh Carpet & Upholstery Cleaning, Eagle Point, Oregon



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